

# EC4101

## Topic 2: Theory of Firm

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### 1 Reading

1. Snyder and Nicholason, Chapter 9-11, Microeconomic Theory: Basic Principles and Extensions, 11th edition, 2012
2. Jehle and Reny, Chapter 3, Advanced Microeconomic Theory, 3rd edition, 2011

### 2 Production Functions

1. **Production function:** how production technology transforms inputs (factor of production) to output. Quantity  $q$  is related to factors  $r_1, r_2, \dots, r_n$

$$q = f(r_1, r_2, \dots, r_n)$$

In the usual capital-labor case, we have

$$q = f(k, l)$$

2. **Marginal product:** how many more output can be produced given extra unit of input.

$$\begin{aligned} MP_k &= \frac{\partial q}{\partial k} = f_k \\ MP_l &= \frac{\partial q}{\partial l} = f_l \end{aligned}$$

3. Diminishing marginal product: standard assumption

$$\frac{\partial MP_k}{\partial k} < 0 \Leftrightarrow f_{kk} < 0$$
$$\frac{\partial MP_l}{\partial l} < 0 \Leftrightarrow f_{ll} < 0$$

4. **Average product:** (Note that average product is calculated holding other factor constant; so it is depend on the level of other factors)

$$AP_k = \frac{f(k, l)}{k}, AP_l = \frac{f(k, l)}{l}$$

5. **Isoquant:**

- (a) iso is Greek word meaning “equal”; so isoquant = equal quantity. Set of different input combinations producing the same output
- (b) graphical representation of production function (recall: indifference curve is graphical representation for preference)

6. Marginal rate of Technical Substitution: change in one input

- (a) Marginal rate of Technical Substitution = - Slope of Isoquant (recall: slope of the tangent on a point of indifference curve is the marginal rate of substitution)

$$MRTS_{l,k} = - \left. \frac{dk}{dl} \right|_{q=q_0} = \frac{MP_l}{MP_k} = \frac{f_l}{f_k}$$

- (b) MRTS is always positive (why?)
- (c) Diminishing return does not implies diminishing MRTS (similar to diminishing marginal does not implies diminishing MRS)
- (d) Convex Isoquant is equivalent diminishing MRTS

$$\frac{dMRTS_{l,k}}{dl} < 0$$

7. **Return to Scale:** change in all inputs

- (a) How outputs change if you have multiple of all inputs

$$f(tk, tl) > tf(k, l) \Rightarrow \text{increasing return to scale}$$

$$f(tk, tl) = tf(k, l) \Rightarrow \text{constant return to scale}$$

$$f(tk, tl) < tf(k, l) \Rightarrow \text{decreasing return to scale}$$

- (b) Constant return to scale:

- i. Homogeneous of degree one in inputs (why?)
- ii. Marginal product functions is homogenous of degree zero in inputs (Math results)
- iii. Isoquants are radial expansions (why?)

## 8. Elasticity of Substitution:

- (a) it measures survature of Isoquant
- (b) how proportionate change in  $k/l$  relative change to RTS

$$\sigma = \frac{\% \Delta(k/l)}{\% \Delta RTS} = \frac{d \ln(k/l)}{d \ln(f_l/f_k)}$$

- (c) Graphically, if you rotate about the origin, how will the slope of Isoquant changes. Hence,
- i.  $\sigma$  is high: isoquant is flat
  - ii.  $\sigma$  is low: isoquant is curved

## 9. Four standard production function

- (a) Linear Production:  $q = \alpha k + \beta l$  where  $\alpha, \beta > 0$  (c.f. perfect substitute!)
- (b) Fixed Proportion:  $q = \min\{\alpha k, \beta l\}$  where  $\alpha, \beta > 0$  (c.f. perfect complement!)
- (c) Cobb-Douglas:  $q = Ak^\alpha l^\beta$  where  $\alpha, \beta > 0$  (c.f. Cobb-Douglas?!)
- (d) Constant Elasticity of Substitution (CES):  $q = (k^\rho + l^\rho)^{\gamma/\rho}$  where  $\rho \leq 1$ ,  $\rho \neq 0$  and  $\gamma > 0$  (c.f. CES?!)

### 3 Cost Functions

1. **Cost minimization problem:** given production target  $q_0$ , how to produce it with lowest cost by varying inputs

$$\min_{l,k} wl + vk \text{ such that } q_0 = f(k, l)$$

Then the Lagrangian would be

$$\mathcal{L} = wl + vk + \lambda [q_0 - f(k, l)]$$

so that FOCs are

$$\begin{aligned}\frac{\partial \mathcal{L}}{\partial l} &= w - \lambda f_l = 0 \\ \frac{\partial \mathcal{L}}{\partial k} &= v - \lambda f_k = 0 \\ \frac{\partial \mathcal{L}}{\partial \lambda} &= q_0 - f(k, l) = 0\end{aligned}$$

Three interpretation of the optimal conditions:

- (a) Price ratio (external exchange rate) = Marginal rate of Technical substitution (internal exchange rate)

$$\frac{w}{v} = \frac{f_l}{f_k} = RTS_{l,k}$$

- (b) Marginal productivity per dollar equalized across inputs

$$\frac{f_k}{v} = \frac{f_l}{w}$$

- (c) Extra cost for extra input equalized

$$\frac{w}{f_l} = \frac{v}{f_k} = \lambda$$

2. **Contingent Demand (or Conditional input Demand or Derived Demand)** for inputs:

- (a) Optimal solution to this minimization problem

$$\begin{aligned}l^c &= l(w, v, q) \\ k^c &= k(w, v, q)\end{aligned}$$

- (b) Can be derived from Shepherd's lemma

$$\begin{aligned}\frac{\partial C}{\partial w} &= l^c \\ \frac{\partial C}{\partial v} &= k^c\end{aligned}$$

### 3. Firm's expansion path:

- (a) path of contingent demands  $l^c$  and  $k^c$  on increasing  $q$ .  
 (b) Note that this is not monotonic. If it is decreasing, it is inferior input.  
 (Recall: copying technology: rubber band and copy paper)

### 4. Total cost function:

- (a) Optimal value function to the cost minimization problem

$$C(v, w, q) = wl^c(w, v, q) + vk^c(w, v, q)$$

- (b) Properties:

- i. Homogeneous of degree one in input prices (why?)
- ii. Nondecreasing in  $q$ ,  $v$  and  $w$  (why?)
- iii. Concave in input prices (why?)

(c) **Average cost:**  $AC(v, w, q) = \frac{C(v, w, q)}{q}$

(d) **Marginal cost:**  $MC(v, w, q) = \frac{\partial C(v, w, q)}{\partial q}$

### 5. Long run versus Short run

- (a) **Short-run:** some factors are fixed  
 (b) **Long-run:** all factors are free to vary

- (c) **Short-run total cost:** usually, capital is assumed to be fixed at  $k_1$  in the short-run

$$SC(w, k_1, q) = vk_1 + wl^c(w, k_1, q)$$

Note that  $l^c(w, k_1, q)$  is obtained from cost minimization problem holding capital at  $k_1$ .

- (d) **Short-run average total cost:**  $SAC(w, k_1, q) = \frac{SC(w, k_1, q)}{q}$
- (e) **Short-run marginal cost:**  $SMC(w, k_1, q) = \frac{\partial SC(w, k_1, q)}{\partial q}$
- (f) MC curve crosses AC curve at minimum AC level (why? prove it)
- (g) SAC curve is tangent to the AC curve (envelop theorem)
- (h) SMC intersects MC at the output that SAC curve is tangent to the AC curve (why?)
- (i) Using the above, we have  $AC = MC = SAC = SMC$  at minimum point of AC curve.

## 4 Profit-Maximization

1. **Profit maximization problem:** maximize profit by varying production level

$$\max_q \pi = p(q)q - c(q)$$

where  $p(q)$  is the inverse demand function and  $c(q)$  is the total cost function from the previous section (the factor prices are subsumed).

FOC is

$$\frac{d\pi}{dq} = p(q) + q\frac{dp}{dq} - \frac{dc}{dq} = 0$$

or marginal revenue = marginal cost

$$MR(q) = p(q) + q\frac{dp}{dq} = MC(q)$$

SOC

$$\left. \frac{d^2\pi}{dq^2} \right|_{q=q^*} < 0$$

2. **Price elasticity of demand:** responsiveness of quantity demanded respective to change in price

$$e_{q,p} = \frac{dq}{dp} \frac{p}{q}$$

- (a) Marginal revenue:  $MR(q) = p(q) + q \frac{dp}{dq} = p(q) \left(1 + \frac{1}{e_{q,p}}\right)$
- (b) Infinitely elastic demand:  $e_{q,p} = -\infty$
- (c) Elastic demand:  $e_{q,p} < -1$
- (d) Unit Elastic demand:  $e_{q,p} = -1$
- (e) Inelastic demand:  $e_{q,p} > -1$
- (f) Inverse elasticity rule: higher elasticity, lower the markup

$$\text{Markup} = \frac{p - MC}{p} = -\frac{1}{e_{q,p}} = \frac{1}{|e_{q,p}|}$$

3. Short-run supply curve of a price-taking firm:

- (a) Facing horizontal demand curve:  $P = MR$
- (b) Operate only if  $P > SAVC$ ; Otherwise, shutdown
- (c) Hence, supply curve is  $SMC$  above  $SAVC$  curve

4. **Profit maximization problem:** maximize profit by varying inputs

$$\max_{k,l} \pi = pf(k,l) - vk - wl$$

FOCs are

$$\begin{aligned} \frac{d\pi}{dk} &= pf_k - v = 0 \\ \frac{d\pi}{dl} &= pf_l - w = 0 \end{aligned}$$

Two implications:

- (a) Cost minimization

$$RTS_{l,k} = \frac{w}{v}$$

- (b) **marginal revenue product** (marginal contribution) = input price (marginal cost)

$$pf_k = v$$

$$pf_l = w$$

SOCs are

$$\pi_{kk} = f_{kk} < 0$$

$$\pi_{ll} = f_{ll} < 0$$

$$\pi_{kk}\pi_{ll} - \pi_{kl}^2 = f_{kk}f_{ll} - f_{kl}^2 > 0$$

5. **(Unconditional) input Demand or Derived Demand** for inputs: demand for inputs only depends on input and output prices

- (a) Optimal solution to profit maximization problem

$$l^* = l(p, w, v)$$

$$k^* = k(p, w, v)$$

- (b) Can be derived from Envelop theorem

$$\frac{\partial \Pi}{\partial w} = -l^*$$

$$\frac{\partial \Pi}{\partial k} = -k^*$$

- (c) Single-input: input demand is downward sloping

FOC is  $Pf_l - p = 0$ . Let  $F(l, w, p) = Pf_l - p$  Then

$$\frac{dl}{dw} = -\frac{\partial F / \partial w}{\partial F / \partial l} = \frac{1}{pf_{ll}} \leq 0$$

- (d) Two-input case:

- i. Own price effect is always negative (no Giffen paradox!)

$$l(p, v, w) = l^c(v, w, q) = l^c(v, w, q(p, v, w))$$

Then

$$\frac{\partial l(p, v, w)}{\partial w} = \underbrace{\frac{\partial l^c(v, w, q)}{\partial w}}_{\text{substitution effect}} + \underbrace{\frac{\partial l^c(v, w, q)}{\partial q} \frac{\partial q}{\partial w}}_{\text{output effect}} < 0$$

Substitution effect is obviously negative but the output effect is negative will be explained in the Appendix.

- ii. Cross price effect is mixed.

## 6. Profit function

- (a) optimal-value function of profit maximization problem

$$\Pi(w, v, P) = pf(k(P, w, v), l(P, w, v)) - vk(P, w, v) - wl(P, w, v)$$

- (b) Properties

- i. Homogeneous of degree one in all prices (why?)
- ii. Nondecreasing in output price  $p$  (why?)
- iii. Nonincreasing in input prices  $v$  and  $w$
- iv. Convex in output prices

$$\frac{\Pi(p_1, v, w) + \Pi(p_2, v, w)}{2} \geq \Pi\left(\frac{p_1 + p_2}{2}, v, w\right)$$

- (c) Envelop theorem implies

$$q(P, v, w) = \frac{\partial \Pi}{\partial p}$$

## 7. Producer Surplus:

$$\begin{aligned} PS &= \Pi(p^*, \dots) - \Pi(p_s, \dots) \\ &= \int_{p_s}^{p^*} q(p) dp \text{ [by Envelop Theorem]} \end{aligned}$$

where  $p_s$  is the shutdown price

## 5 Appendix.

### 1. Negative output effect

$$\begin{aligned}
\frac{\partial l^c(v, w, q)}{\partial q} \frac{\partial q}{\partial w} &= \frac{\partial l^c(v, w, q)}{\partial q} \frac{\partial}{\partial w} \frac{\partial \Pi}{\partial p} \\
&= \frac{\partial l^c(v, w, q)}{\partial q} \frac{\partial}{\partial p} \frac{\partial \Pi}{\partial w} \text{ [Young's Theorem]} \\
&= \frac{\partial l^c(v, w, q)}{\partial q} \left( -\frac{\partial l}{\partial p} \right) \text{ [Envelop Theorem]} \\
&= - \left[ \frac{\partial l^c(v, w, q)}{\partial q} \right]^2 \frac{\partial q}{\partial p} [l(p, v, w) = l^c(v, w, q(p, v, w))] \\
&= - \left[ \frac{\partial l^c(v, w, q)}{\partial q} \right]^2 \frac{\partial}{\partial p} \frac{\partial \Pi}{\partial p} \text{ [Envelop Theorem]} \\
&= - \left[ \frac{\partial l^c(v, w, q)}{\partial q} \right]^2 \frac{\partial^2 \Pi}{\partial p^2} \\
&< 0 \text{ [\Pi is convex]}
\end{aligned}$$